

# 2018 TOP PRODUCERS QUALIFICATIONS

**Transpacific**  
泛亞財務保險

**TransGlobal**  
美國泛宇集團

EST. 1958  
**WOODLOCH**  
A TRADITION OF EXCELLENCE & HOSPITALITY

## Dates:

September 23rd - 27th, 2018 (Sunday - Thursday)

## Life Premium:

Counts at 100% of Annualized First Year Target Life Premium

### Level 1:

Allianz Life, North American

\$1 target premium equals 1.50 qualifying dollars

### Level 2:

National Life, AIG, Global Atlantic, Zurich

\$1 target premium equals 1.25 qualifying dollars

### Level 3:

VOYA\*, Nationwide, Columbus Life\*\*, Prudential

\$1 target premium equals 1 qualifying dollars

### Level 4:

All other life carriers

\$1 target premium equals 0.75 qualifying dollars

**\*VOYA will host a trip dedicated to Transpacific in December 2018**

**\*\*Columbus Life will have its own trip**

**For more information on how to qualify, please contact Wei Yu & Noel Sung (626) 447-7888**

## Eligibility Period:

3/1/2017 - 8/15/2018 (18 months)

(Cases must be submitted and funded within this period)

## Annuity Premium:

### Level 1:

North American, VOYA, Columbus Life, Global Atlantic

Every \$16 equals 1 qualifying point

### Level 2:

All other annuity carriers

Every \$25 equals 1 qualifying point

## Invitation Guidelines:

Target Life Premium Thresholds -

- Producer only: **\$343,750 & Ranked Top 19-25\*\***
- Producer & Guest: **\$481,250 & Ranked Top 18\***
- ▶ **Group Leader** Ranked Top 5 only: **\$1,375,000**
- ▶ **Group Leader and Guest** Ranked Top 5 only: **\$2,062,500**

**Accommodations and transportation to Woodloch**

**\*Top 1-18: qualify for 2 people**

**\*\*Top 19-25: qualify for 1 person, producer only**

